



Barr and Barr, Inc.
 Thomas LePage | Senior Vice President
 Location: New York, New York



New West Wing addition for New York Hospital Queens

Past is Future

Construction management firm stays true to its roots

Building relationships is as important as building quality products. Barr and Barr, Inc. specializes in both. Founded in 1927 by Joseph R. Barr, the company soon developed a reputation for personalized service—and started gaining clients that would turn to the company again and again throughout the years.

More than 80 years later, Joseph Barr's philosophy remains integral to the company's culture. Barr and Barr employs more than 300 construction professionals including fully staffed in-house preconstruction and MEP departments that support field personnel. It is an employee-owned company filled with individuals that take pride and ownership in their work.

"We have a real commitment to our owners," says Thomas LePage, Senior Vice President of Barr and Barr. "We pride ourselves on our commitment to the client and working with the architect and consultants on each project."

It is the company's history of repeat clients that is at the cornerstone of its success. "At Barr and Barr, we don't look at any project as a one-time project; we're looking to develop long-term relationships because 75 percent of our work comes from existing clients. Our staff goes above and beyond when it comes to our commitment to clients—we want to become part of the client's family."

NEW YORK HOSPITAL QUEENS

When New York Hospital Queens began to consider a major modernization program, they contacted John Decina at Barr and Barr. They invited him to sit on a steering committee that would help guide them through the long process.

"John and Barr and Barr had been involved with New York Hospital Queens since the inception of their modernization program and participated in the process of selecting the architect, engineer and consulting team," says LePage. "John was active with the client for several years prior to us being awarded the construction project."

When the time finally came to select a construction manager, Decina stepped down from the committee in order to compete for the

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